

DATA BOOK

Slightly Ahead!! of the competition

The Interim Financial Results FY 2008
as of September 30, 2008

連結主要財務指標 Consolidated Financial Summary

[百万円, Millions of Yen]		2004/9	2005/9	2006/9	2007/9	2008/9
営業成績	Operating Results					
売上高	Sales	26,184	28,819	29,353	25,312	23,442
売上総利益	Gross Profit	5,470	5,547	5,709	5,887	5,866
営業利益	Operating Income	551	251	467	618	571
経常利益	Ordinary Income	389	226	576	615	837
税金等調整前四半期純利益	Income Before Taxes	2,119	524	587	1	312
四半期純利益	Net Income	1,995	228	283	485	270
資産状況	Balance Sheet					
総資産	Total Assets	53,605	52,011	53,042	53,753	50,408
流動資産	Current Assets	35,721	35,623	36,093	35,902	33,180
受取手形及び売掛金	Notes Receivable and Accounts Receivable-Trade	13,896	16,355	13,750	11,902	10,082
たな卸資産	Inventories	2,214	2,988	3,468	2,664	3,342
有形固定資産	Tangible Fixed Assets	5,725	5,374	4,893	3,560	3,598
固定資産	Total Fixed Assets	17,884	16,388	16,949	17,851	17,228
流動負債	Current Liabilities	15,013	13,392	14,160	11,869	12,089
少数株主持分(06より純資産に含む)	Minority Shareholder Equity	110	214	-	-	-
純資産(06より少数株主持分を含む)	Net Assets	35,347	35,271	35,778	38,791	35,276
1株当たりデータ	Per Share Data					
1株当たり四半期純利益(EPS)(円)	Net Income (Yen)	69.92	7.99	10.03	17.47	9.99
1株当たり四半期配当金(BPS)(円)	Dividend (Yen)	7.5	7.5	7.5	10.0	10.0
1株当たり純資産(円)	Shareholders' Equity (Yen)	1,238.49	1,235.85	1,278.25	1,371.34	1,289.28
配当性向(連結ベース)(%)	Dividend Payout Ratio (consolidated) (%)	10.7	93.9	74.8	57.2	100.1
その他のデータ	Other Data					
発行済株式数(株)	Number of Shares Issued [shares]	28,551,000	28,551,000	28,551,000	28,551,000	27,170,912
従業員数(人)	Number of Employees	881	894	962	971	1,050

事業部門別売上高 Sales by Business Segment [百万円, Millions of Yen]		2004/9	2005/9	2006/9	2007/9	2008/9
ソリューション/サービス関連部門	Solution and Service Sector	18,743	18,467	18,655	19,771	19,719
エンタープライズ・ソリューションビジネス	Enterprise Solution Business	-	12,565	12,851	13,112	11,536
通信キャリア・ソリューションビジネス	Telecommunications Carrier Solution Business	-	5,902	5,804	6,658	8,182
エレクトロニクス関連部門	Device Sector	7,441	10,352	10,698	5,541	3,722

2005/3期より、売上区分を上記の2部門に変更しております。

The categories applied for "Sales by Business Segment" has been changed since 2005/3.

ハイライト情報 [円, Yen]						
総資産営業利益率(ROA) [%]	Return on Assets [%]	1.0	0.5	0.9	1.1	1.1
株主資本純利益率(ROE) [%]	Return on Equity [%]	5.8	0.6	0.8	1.3	0.5

連結貸借対照表 Consolidated Balance Sheet

[百万円, Millions of yen]		2004/9	2005/9	2006/9	2007/9	2008/9
資産の部	Assets					
流動資産	Current Assets					
現金及び預金	Cash and Cash Equivalents	10,843	7,993	10,935	10,753	12,190
受取手形及び売掛金	Notes and Accounts Receivable-Trade	13,896	16,355	13,750	11,902	10,082
有価証券	Securities	1,381	5,186	4,345	5,953	2,769
たな卸資産	Inventories	2,214	2,988	3,468	2,664	3,342
その他の流動資産	Other Current Assets	7,409	3,118	3,595	4,629	4,795
貸倒引当金	Allowance for Doubtful Receivables	24	19	3	1	0
流動資産合計	Total Current Assets	35,721	35,623	36,093	35,902	33,180
固定資産	[Fixed Assets]					
有形固定資産合計	Total Tangible Assets	5,725	5,374	4,893	3,560	3,598
無形固定資産合計	Total Intangible Assets	1,068	1,291	1,072	1,134	1,551
固定資産合計	Total Fixed Assets	17,884	16,388	16,949	17,851	17,228
投資その他の資産	Investments and Other Assets					
投資有価証券	Investments in Securities	7,676	6,797	8,077	8,527	7,480
繰延税金資産	Defferd Tax	-	-	-	2,859	2,616
その他の資産	Others	3,448	2,932	2,917	1,778	1,981
貸倒引当金	Allowance for Doubtful Receivables	35	7	11	8	0
投資その他の資産合計	Total Investments and Other Assets	11,089	9,722	10,983	13,156	12,077
資産合計	Total Assets	53,605	52,011	53,042	53,753	50,408
[流動負債]	[Current Liabilities]					
支払手形及び買掛金	Notes and Accounts Payable-Trade	6,306	7,492	7,084	5,277	4,445
短期借入金	Short-Term Debt	4,890	1,541	1,456	306	300
未払金	Accounts Payable-Others	-	-	-	-	3,191
未払法人税等	Income Tax Payable	204	376	274	57	101
前受金	Advance Received	-	-	-	-	2,667
事務所移転費用引当金	Reserve for Office Relocation Expenses	-	-	-	-	245
その他の流動負債	Others	3,612	3,982	5,345	6,227	1,137
流動負債合計	Total Current Liabilities	15,013	13,392	14,160	11,869	12,089
[固定負債]	[Fixed Liabilities]					
長期借入金	Long-Term Debt	-	10	6	-	-
退職給付引当金	Reserve for Employees' Retirement Benefits	2,956	2,991	2,918	2,850	2,718
役員退職慰労引当金	Reserve for Directors' Retirement Bonuses	178	131	177	241	235
その他	Others	-	-	-	-	88
固定負債合計	Total Fixed Liabilities	3,134	3,133	3,103	3,092	3,042
負債合計	Total Liabilities	18,148	16,525	17,264	14,961	15,132
資本金	Capital Stock	14,336	14,336	14,336	14,336	14,336
資本剰余金	Additional Paid-in Capital	16,936	16,936	16,936	16,936	15,790
利益剰余金	Retained Earnings	4,121	3,686	4,321	7,666	5,155
自己株式	Treasury Stock	18	19	700	700	157
その他有価証券評価差額金	Net Unrealised Holding Gain(Loss) on Securities	104	467	418	172	205
繰延ヘッジ損益	Deferred Hedge Profit (Loss)	-	-	328	148	91
為替換算調整勘定	Foreign Currency Translation Adjustments	134	137	92	79	104
少数株主持分	Minority Interest	110	214	229	654	552
純資産合計	Net Assets	35,347	35,271	35,778	38,791	35,276
負債純資産合計	Total Liabilities, Net Assets	53,605	52,011	53,042	53,753	50,408

*2004/9月から2006/9月までの「資本合計」、「負債、少数株主持分及び資本合計」は法改正に伴い、それぞれ「純資産合計」、「負債純資産合計」に組替えて表記しております。

連結損益計算書 Consolidated Income Statement

[百万円, Millions of Yen]		2004/9	2005/9	2006/9	2007/9	2008/9
売上高	Sales	26,184	28,819	29,353	25,312	23,442
売上原価	Cost of Sales	20,713	23,271	23,643	19,424	17,575
売上総利益	Gross Profit	5,470	5,547	5,709	5,887	5,866
販売費及び一般管理費	Selling, General and Administrative Expenses	4,919	5,296	5,242	5,269	5,294
広告宣伝費	Advertisement Expenses	70	65	71	82	77
給料諸手当	Salaries and Bonuses for Employees	2,288	2,390	2,431	2,455	2,554
退職給付費用	Retirement Benefit Expense	216	205	183	168	169
役員退職慰労引当金繰入額	Executive Retirement and Recognition of Services Allotment Operating Expenses	34	28	30	33	30
賃借料	Lease Expenses	539	579	585	585	562
事務委託費	Office Consignment Expenses	355	404	400	450	385
連結調整勘定償却額	Amount of Amortization of Consolidation Adjustments	41	47	-	-	11
のれん償却費	Goodwill Amortization	-	-	68	25	22
その他	Others	1,376	1,578	1,474	1,471	1,484
営業利益	Operating Income	551	251	467	618	571
営業外収益	Non-Operating Income	392	145	130	102	290
受取利息	Interest Income	62	7	16	41	51
受取配当金	Dividends Received	30	31	26	9	6
投資有価証券売却益	Gain on Sales of Investments in Securities	204	27	0	-	65
持分法による投資利益	Investment Return Caused by The Equity Method	-	-	27	-	104
為替差益	Foreign Exchange Income	29	31	15	3	26
その他	Others	66	47	44	49	38
営業外費用	Non-Operating Expenses	554	169	21	106	25
支払利息	Interest Expenses	37	8	8	5	1
持分法による投資損失	Investment Loss Caused by The Equity Method	486	148	-	60	-
株式公開関連費用	IPO Expenses	-	-	-	17	-
投資事業組合運用損	Loss on Investment in Partnership	-	-	5	-	11
その他	Others	30	13	7	22	11
経常利益	Ordinary Income	389	226	576	615	837
特別利益	Extraordinary Income	2,015	363	150	62	10
貸倒引当金戻入益	Reimbursement Profit for Allotment on Bad Debts	3	2	-	0	-
固定資産売却益	Gain on Sales of Fixed Assets	-	-	-	53	-
投資有価証券売却益	Gain on Sales of Investments in Securities	447	360	150	7	3
会員権売却益	Gain on Sales of Membership	-	-	-	-	2
役員退職慰労引当金戻入額	Reversal of Allowance for Retirement Benefits for Directors	-	-	-	-	2
持分変動益	Equity Fluctuation Income	1,563	-	-	-	-
その他	Others	-	-	-	-	3
特別損失	Extraordinary Loss	285	65	139	676	535
過年度損益修正損	Loss on The Prior-Term Adjustment	-	-	-	-	7
固定資産除却損	Loss on Disposal of Fixed Assets	25	33	7	29	74
たな卸資産評価損	Write-Down on Inventories	-	-	-	-	68
投資有価証券評価損	Write-Down on Investments	252	32	16	516	44
事業再編損失	Loss on Business Restructuring	-	-	-	103	-
特別退職金等	Special Retirement Benefit	-	-	116	-	-
事務所移転費用	Office Relocation Expenses	-	-	-	-	33
事務所移転費用引当金繰入額	Provision for Office Relocation Expenses	-	-	-	-	245
その他	Others	8	-	-	26	61
税金等調整前四半期純利益または純損失()	Income Before Income Taxes (Loss)	2,119	524	587	1	312
法人税、住民税及び事業税	Income Taxes	152	300	209	16	46
法人税等調整額	Income Tax Adjustment	104	44	113	480	66
少数株主利益または損失()	Minority Shareholder Profit (Loss)	76	39	19	21	71
四半期純利益または純損失()	Net Income (Loss)	1,995	228	283	485	270

連結キャッシュフロー計算書 Consolidated Cash Flow Statement

[百万円, Millions of Yen]		2004/9	2005/9	2006/9	2007/9	2008/9
営業活動によるキャッシュ・フロー	Cash Flow from Operating Activities					
税金等調整前当期純利益	Net Income before Income Taxes	2,119	524	587	1	312
減価償却費	Depreciation and Amortization	687	706	566	537	589
のれん償却費	Goodwill Amortization	-	-	68	25	-
連結調整勘定償却額	Amount of Amortization of Consolidated Adjustment Account	41	47	-	-	-
貸倒引当金の増減額	Increase or Decrease in Provision for Doubtful Receivables	4	2	0	3	-
退職給付引当金の増減額	Increase or Decrease in Reserve for Retirement Benefits	15	26	77	43	-
役員退職慰労引当金の増減額	Increase or Decrease in Reserve for Board Member Retirement Bonus	33	55	26	30	-
受取利息及び受取配当金	Interest and Dividend Income	92	39	43	50	-
支払利息	Interest Expense	37	8	8	5	-
持分法による投資損失	Loss in Investment Caused by The Equity Method	486	148	27	60	-
持分変動益	Profit in Investment by Changing Equity Portion	1,563	-	-	-	-
固定資産売却益	Gain on Sales of Fixed Assets	-	-	-	53	-
固定資産除却損	Loss on Disposal of Tangible Fixed Assets	25	33	7	29	-
投資有価証券売却益	Income from Sale of Investment in Securities	651	388	151	7	-
投資有価証券評価損	Investment in Securities Revaluation Loss	-	-	16	516	-
事業再編損失	Loss on Business Restructuring	-	-	-	103	-
売上債権の増減額	Increase or Decrease in Receivables	2,096	595	5,950	4,893	4,220
未収入金の増減額	Increase or Decrease in Accrued Income	-	-	-	773	-
たな卸資産の増減額	Increase or Decrease in Inventories	281	374	416	749	66
仕入債務の増減額	Increase or Decrease in Purchase Liabilities	1,942	971	1,733	2,518	1,233
未払金等の増減額	Increase or Decrease in Accounts Payable	435	211	108	751	1,333
前払費用の増減額	Increase or Decrease in Prepaid Expenses	-	-	910	920	674
前受金の増減額	Increase or Decrease in Advance Received	-	-	806	1,211	961
役員賞与の支払額	Amount Paid for Bonuses to Directors	2	3	13	10	-
その他の資産及び負債の増減額	Increase or Decrease in Other Assets and Liabilities	935	41	213	14	137
小計	Subtotal	197	766	5,175	4,564	2,770
受取利息及び配当金の受取額	Interest and Dividends Received	92	37	45	89	101
支払利息の支払額	Interest Paid	35	8	7	5	1
法人税等の支払額	Income Taxes Paid	580	115	747	120	7
営業活動によるキャッシュ・フロー合計	Cash Flow from Operating Activities	326	853	4,465	4,528	2,862
投資活動によるキャッシュ・フロー	Cash Flow from Investment Activities					
定期預金の戻入による収入	Proceeds from Returns of Fixed Deposit	-	-	-	300	-
有形固定資産の取得による支出	Payments for Purchase of Tangible Fixed Assets	628	462	246	556	606
有形固定資産の売却による収入	Proceeds from Sales of Fixed Assets	-	-	-	418	-
無形固定資産の取得による支出	Payments for Purchase of Intangible Fixed Assets	77	139	103	454	265
投資有価証券の取得による支出	Payments for Purchase of Investments in Securities	100	13	917	304	-
投資有価証券の売却による収入	Proceeds from Sales of Investments in Securities	1,202	1,734	212	12	-
差入保証金の差入による支出	Payments for Guarantee Deposits	-	-	-	-	323
金銭の信託の取得による支出	Payments for Purchase of Money Held in Trust	-	-	-	-	600
その他の投資の増減額	Others	2,468	196	11	31	87
投資活動によるキャッシュ・フロー合計	Cash Flow from Investments	2,864	921	1,066	616	1,708
財務活動によるキャッシュ・フロー	Cash Flow from Financial Activities					
短期借入金の純増減額	Net Amount of Increase or Decrease in Short-Term Loans	2,800	395	-	1,030	-
長期借入金の返済による支出	Repayment of Long-Term Loans	-	23	3	3	-
自己株式の取得による支出	Payments for Purchase of Treasury Stock	-	-	680	-	136
配当金の支払額	Cash Dividends	214	214	214	347	271
その他の財務活動による支出	Others	0	0	-	22	1
財務活動によるキャッシュ・フロー合計	Cash Flow from Financial Activities	3,014	633	897	1,358	406
現金及び現金同等物に係る換算差額	Translation Difference of Cash and Cash Equivalents	17	20	2	3	8
現金及び現金同等物の増減額	Increase or Decrease in Cash and Cash Equivalent	458	543	2,497	2,557	737
現金及び現金同等物の期首残高	Cash and Cash Equivalent at Beginning of Year	13,857	13,522	12,784	14,148	14,221
連結範囲の変更に伴う現金及び現金同等物の増減額	Increase or Decrease Due to Inclusion or Exclusion of Subsidiaries in Consolidation	1,173	-	-	-	-
現金及び現金同等物四半期末残高	Cash and Cash Equivalents at End of Year	12,225	12,979	15,281	16,706	14,959