

## **DATA BOOK**

The Financial Results FY 2018 as of March 31, 2019

## 連結主要財務指標 Consolidated Financial Summary

[百万円(端数切捨)]
[Millions of Yen (rounding off fractions)]

		[Millions of Yen (rounding off fractions)]					
		2015/3	2016/3	2017/3	2018/3	2019/3	
営業成績	Operating Results						
売上高	Sales	36,345	40,498	39,393	39,580	39,768	
売上総利益	Gross Profit	8,960	9,887	10,662	10,098	10,636	
営業利益	Operating Income	418	1,117	1,749	1,276	1,523	
経常利益	Ordinary Income	576	1,532	1,861	1,429	1,771	
税金等調整前当期純利益(損失)	Income (Loss) Before Taxes	845	1,861	2,127	1,475	2,035	
親会社株主に帰属する当期純利益(	損失) Profit attributable to owners of the Company	561	1,647	1,560	389	1,535	
資産状況	Balance Sheet						
総資産	Total Assets	38,986	40,947	42,704	47,377	46,633	
流動資産	Current Assets	30,140	32,888	34,913	38,347	39,649	
受取手形及び売掛金	Notes Receivable and Accounts Receivable-trade	9,888	11,011	9,369	10,505	8,041	
商品及び製品	Merchandise and finished goods	829	650	1,028	595	377	
仕掛品	Work in Process	69	57	161	58	47	
有形固定資産	Tangible Fixed Assets	3,565	2,869	3,214	2,900	2,569	
固定資産	Total Fixed Assets	8,846	8,059	7,790	9,030	6,983	
流動負債	Current Liabilities	10,251	11,116	12,384	14,966	15,318	
固定負債	Fixed Liabilities	2,712	2,815	2,655	3,284	3,173	
非支配株主持分	Non-controlling interests	35	23	22	81	76	
<b>純資産</b>	Net Assets	26,022	27,015	27,664	29,127	28,141	
従業員数(人)	Number of Employees	848	864	779	1,059	1,007	

[百万円(端数切捨)] [Millions of Yen (rounding off fractions)] 資産の部 Assets 2015/3 2016/3 2017/3 2018/3 Current Assets 流動資産 現金及び預金 Cash and Cash epuivalents 5,637 3,797 3,171 3,802 3.105 関係会社預け金 Deposit paid in affiliates 9.497 12,004 14,506 15,806 20,279 受取手形及び売掛金 Notes and Accounts Receivable-Trade 9.888 9,369 10,505 11,011 8,041 有価証券 Securities 商品及び製品 Merchandise and finished goods 829 650 1.028 595 377 仕掛品 Work in Process 69 57 58 47 161 7.801 その他の流動資産 Other Current Assets 4.226 5.375 6.683 7.581 貸倒引当金 Allowance for Doubtful Receivables 8 8 6 3 1 流動資産合計 Total Current Assets 30.140 32.888 34.913 38.347 39,649 有形固定資産合計 Total Tangible Fixed Assets 3,565 2.869 3.214 2,900 2,569 Total Intangible Assets 442 385 420 630 563 無形固定資産合計 Investments and Other Assets 投資その他の資産 投資有価証券 Investments in Securities 1.713 1.749 1.711 3.005 2.047 繰延税金資産 Defferd Tax 1.135 1.074 481 529 981 投資不動産 Investment in Real Estate 1,104 1,088 1,073 1,061 その他の資産 Others 933 943 927 928 822 貸倒引当金 Allowance for Doubtful Receivables 48 50 38 25 投資その他の資産合計 Total Investments and Other Assets 4.837 4.804 4.155 5.498 3.850 Total Fixed Assets 固定資産合計 8.846 8.059 7.790 9.030 6,983 Total Assets 38.986 40.947 42.704 47.377 46.633 資産合計 負債の部 Liabilities 流動負債 Current Liabilities 支払手形及び買掛金 Notes and Accounts Payable-Trade 4,413 3,774 2,825 3,103 3,267 短期借入金 Short-term Debt 421 418 253 244 214 Accounts Pavable-Others 1.172 1.197 1.025 1.610 1.126 未払金 未払法人税等 Income Tax Pavable 147 309 318 218 94 その他の流動負債 Others 4.097 5.416 7.558 10.058 10.749 **Total Current Liabilities** 流動負債合計 10.251 11.116 12.384 14.966 15,318 固定負債 Fixed Liabilities 退職給付引当金/退職給付に係る負債 Reserve for Employees' Retirement Benefits / Net Defined Benefi 2,475 2,591 2,085 2,565 2,540 役員退職慰労引当金 Reserve for Directors' Retirement Bonuses 80 85 88 105 7 その他の固定負債 Others 155 137 480 612 625 固定負債合計 Total Fixed Liabilities 2.712 2.815 2.655 3.284 3.173 負債合計 Total Liabilities 12.963 13.932 18.250 15.039 18,491 純資産の部 Net Asset 株主資本 Shareholders' Equity 資本金 Capital Stock 14,336 14,336 14,336 14.336 14,336 資本剰余金 Additional Paid-in Capital 15,332 15,332 15,332 15,443 15,443 利益剰余金 **Retained Earnings** 1,329 2,171 2,517 2,587 2,362 自己株式 Treasury stock 4.916 4.916 4.916 4.916 4.916 株主資本合計 Total Shareholders' Equity 26,082 26.924 27,270 27.451 27,226 評価·換算差額等 Valuation and Translation Differences その他有価証券評価差額金 Net Unrealised Holding Gain(Loss) on Securities 393 602 425 1,602 871 繰延ヘッジ損益 Deferred Hedge Profit (Loss) 100 36 13 5 退職給付に係る調整累計額 Remeasurements of Defined Benefit Plans 559 502 73 45 14 Foreign Currency Translation Adjustments 66 83 為替換算調整勘定 30 69 95 Total Valuation and Translation Differences 評価·換算差額等合計 95 67 371 1.593 838 非支配株主持分 23 Non-controlling interests 35 22 81 76 純資産合計 27,664 Net Asset 26,022 27,015 29,127 28,141 Total Liabilities, Total Assets 自信純資産合計 38.986 42,704 40.947 47.377 46.633

## 連結損益計算書 Consolidated Income Statement

产品换血们并自 Oonsondated moon	o statomont		[百万円(端数切捨)] [Millions of Yen (rounding off fractions)]				
		2015/3	2016/3	2017/3	2018/3	2019/3	
売上高	Sales	36,345	40,498	39,393	39,580	39,768	
売上原価	Cost of Sales	27,385	30,610	28,731	29,482	29,131	
売上総利益	Gross Profit	8,960	9,887	10,662	10,098	10,636	
販売費及び一般管理費	Selling, General and Administrative Expenses	8,541	8,770	8,912	8,822	9,113	
営業利益	Operating Income	418	1,117	1,749	1,276	1,523	
営業外収益	Non-Operating Income	205	494	166	187	297	
受取利息	Interest Income	18	21	10	11	18	
受取配当金	Dividends Received	16	315	1	-	197	
投資有価証券売却益	Gain on Sales of Investments in Securities	-	-	-	-	-	
持分法による投資利益	Investment Return caused by the Equity Method	33	21	40	67	-	
その他	Others	138	136	113	108	81	
営業外費用	Non-Operating Expenses	48	79	54	34	49	
支払利息	Interest Expenses	10	8	7	5	27	
持分法による投資損失	Investment Loss caused by the Equity Method	-	-	-	-	-	
その他	Others	37	71	47	29	22	
経常利益	Ordinary Income	576	1,532	1,861	1,429	1,771	
特別利益	Extraordinary Income	476	665	310	655	337	
投資有価証券売却益	Gain on Sales of Investments in Securities	459	656	232	-	226	
持分変動益	Gain on changes in equity	-	8	23	-	-	
その他	Others	16	-	55	655	111	
特別損失	Extraordinary Loss	207	337	43	609	73	
固定資産除却損	Loss on Disposal of Fixed Assets	17	47	7	14	17	
投資有価証券評価損	Loss on Valuation of Investment Securities	-	-	-	-	-	
投資有価証券売却損	Loss on Sales of Investment Securities	190	-	-	-	-	
関係会社株式売却損	Loss on Sales of Investment in Subsidiaries	-	-	20	-	32	
持分変動損	Loss on changes in equity	-	-	-	-	-	
特別退職金	Special retirement benefits	-	-	-	-	-	
事務所移転費用	Office Relocation Expenses	-	-	-	-	-	
減損損失	Impairment Loss	-	277	-	-	11	
その他	Others	-	11	16	595	<u> 11</u>	
税金等調整前当期純利益または純損失( )	Income Before Income Taxes(Loss)	845	1,861	2,127	1,475	2,035	
法人税、住民税及び事業税	Income Taxes	110	347	297	874	305	
法人税等調整額	Income Tax Adjustment	191	122	270	191	194	
非支配株主に帰属する当期純利益または純損失(	) Profit attributable to Non-controlling interests	17	11	0	19	0	
親会社株主に帰属する当期純利益または純損失(	) Profit attributable to owners of the Company	561	1,647	1,560	389	1,535	